

The Art of Powerful Listening

OVERVIEW

Listening is the most powerful tool for success in business and in life; and rules for being a good listener involve courtesy and common sense. This programme would help in identification of factors that influence listening powers.

PROGRAMME DURATION

Ideal for 2-days (9:30 AM to 5:30 PM)

LEARNING OBJECTIVE

- Powerful listening, powerful influence.
- Fight off distraction.
- Be open to discussion.
- Do not trust your memory.
- Give other a chance.
- Leave judgement at the door whenever possible.
- Use feedback.
- Listen selectively & attentively.
- Establish good eye contact.
- Benefits of powerful listening.

